

# 20<sup>th</sup> Western Africa

## Oil, Gas/LNG & Energy



### Western Africa's Prospective Oil & Gas Frontiers

10<sup>th</sup> Western Africa: Strategy Briefing - 14<sup>th</sup> April

56<sup>th</sup> PetroAfricanus Dinner - 15<sup>th</sup> April

20<sup>th</sup> Western Africa Oil, Gas/LNG & Energy Conference - 15<sup>th</sup> - 16<sup>th</sup> April

**14<sup>th</sup> - 16<sup>th</sup> April 2014**

Windhoek Country Club

Windhoek, Namibia



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## 20<sup>th</sup> Western Africa Oil, Gas/LNG & Energy Conference - 15<sup>th</sup> - 16<sup>th</sup> April

**Global Pacific & Partners announce their 20<sup>th</sup> Western Africa Oil, Gas/LNG & Energy 2014 Conference, to be held at the Country Club, Windhoek, Namibia, over 15-16 April 2014, with the 10<sup>th</sup> Western Africa: Strategy Briefing taking place on the 14<sup>th</sup> April at same venue.**

The “Western Africa” arena covers a vast oil and gas exploration zone, one of the world’s richest and most promising for ventures- from Morocco to the Cape, including island states, with an enormous offshore zone and hydrocarbon potential, alongside prospective deepwater blocks, ultra-deep opportunities only to date marginally explored, Exclusive Economic Zones, and promising pre-salt potential analogous to Brasil, plus numerous existing onshore basins (producing and immature, as well as frontier) and a huge interior domain across 27 countries – in effect, fully one half of Africa and the continental land mass of over 30, 000 km<sup>2</sup>.

With around 30 speakers from Governments, National Oil Companies, Super-Majors and Independents on the Program, the meeting canvasses the investment strategies, exploration ventures, deal flow, transactions, and new venture opportunities, with bid rounds from Licensing Agencies, in a complex and fast-moving oil/gas-LNG industry, with an enhanced Exhibition and the engagement of the service/supply industry across the region as well as from abroad.

The Western Africa oil and gas exploration zone is one of the world’s richest and most promising for ventures and new opportunities in the upstream market. Hear all about the Industry updates on the oil and gas opportunities and potential across the West African offshore and onshore for hydrocarbon exploration.

This conference will reveal:

- Opportunities and business cases for hydrocarbon exploration;
- Discovery and development as well as gas-LNG and energy development.

It will highlight the significant potential for:

- Major players;
- Government opportunities;
- Leading independents;
- Atlantic basins and gas/LNG markets;
- Western Africa’s many prospective oil and gas frontiers.

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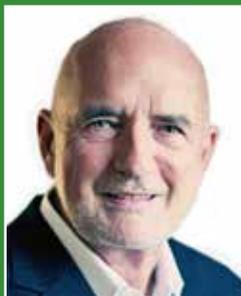
PetroAfricanus Patron 2014



For more information on the 20<sup>th</sup> Western Africa Oil, Gas/LNG & Energy Conference and our other events, please visit:

**LinkedIn** [www.linkedin.com/company/global-pacific-&-partners-gpp-](http://www.linkedin.com/company/global-pacific-&-partners-gpp-)

## Strategy Briefing - Monday 14<sup>th</sup> April



This 10<sup>th</sup> Western Africa: Strategy Briefing on 14<sup>th</sup> April, prior to our Annual 20<sup>th</sup> Western Africa Oil, Gas/LNG & Energy with 56<sup>th</sup> PetroAfricanus Networking Reception provides key insights on the corporate upstream oil and gas game, governments and state oil firms, and licensing strategies, in this fast-emerging oil and gas frontier region,

The Strategy Briefing is built on 30 years of Africa-wide oil and gas knowledge and extensive research on economics and the political economy of Eastern Africa. It tracks changing competitor maps in oil and gas-LNG companies, providing seasoned insights and interpretations on key players, policies and portfolios, unique to Global Pacific & Partners.

Presentations are by Dr Duncan Clarke (Chairman & CEO, Global Pacific & Partners), author of *Africa's Future: Darkness to Destiny* (Profile Books, 2012) and of *Africa Crude Continent: The Struggle for Africa's Oil Prize* (Profile Books, 2010), the first and only Africa-wide oil historiography to the present day, now a TV- Film Documentary by CNBC-Africa. Earlier published works included *The Battle For Barrels* (Profile, 2007) and *Empires Of Oil* (Profile 2007).

Participants benefit from deep understanding of corporate strategies, access to unique industry knowledge, high-level networking, Luncheon, and Cocktails Delegates receive direct online access to Presentations (*over 500 Images*).

### 08:00 Registration & Coffee

#### 08:45 MINNOWS-INDEPENDENTS: WESTERN AFRICA

**New Companies, Deals, Acreage, Partners**  
Africa's Juniors: Foreign Minnows  
Independents In-Situ: Over 50 Companies  
Companies: "Born In Western Africa"  
Nigerian Independents  
Worldwide Companies: From Six Continents  
Large & Small: Producers, Oil/Gas Explorers, Entry Strategies,  
Portfolio, Success Acreage, Disposals, New Ventures  
Locals & Governments, Mergers, Partnerships, JV  
Who's Who: Linkages, Relationships

### 10:45 Morning Break

#### 11:30 WESTERN AFRICA: SUPER-INDIES-MAJORS INVESTMENTS, TRANSACTIONS, COMPETITION

**Super Independents In Western Africa Oil/Gas**  
Large Players: ENI, ConocoPhillips, Repsol  
Top 38 Super Independents: Oil-Gas Players  
Corporate Profiles, Strategies, Core Assets  
New Ventures, Exploration Portfolio

**Super-Majors: Upgraded Portfolio**  
ExxonMobil, BP, Shell, Chevron, Total

**Corporate Profiles, Strategies, Core Assets**  
New Ventures, Exploration Portfolio Oil Deals,  
Gas Discoveries, LNG Potential Partnerships,  
Entries-Exits, Focus, Success Directions, Strategy,  
Investments

### 13:15 Light Luncheon

#### 14:30 GOVERNMENTS: NATIONAL OIL COMPANIES LICENSING AGENCIES, FOREIGN STATE OIL PLAYERS

**Government Strategy & Ministries: Policies**  
Morocco, Mauritania, Senegal, The Gambia,  
Guinea-Bissau, Guinea, Sierra Leone, Liberia, Mali,  
Niger, Ghana, Togo, Benin, Nigeria, Burkino Faso,  
Chad, CAR, Cameroon, EG, Sao Tome & Principe,  
Gabon, Congo, DRC, Angola, Namibia, South Africa

**Western Africa: National Oil Companies**  
Onhym, SMH, Petrosen, Petroguin, Nocal,  
GNPC/GGC, NNPC/Others, SHT, SNH, Gabon  
Oil Company, SNPC, Co-Hydro, Sonangol/  
Sonagas, Namcor, PetroSA, Foreign State Oil  
Companies, Chinese, Indian, East-Southeast  
Asian, Russian, Latin, Middle Eastern, Petronas,  
PTTEP, Petrovietnam, Pertamina, PTTEP, CNPC-  
PetroChina, Sinopec, CNOOC, ONGC-Videsh,  
Petrobras, Statoil

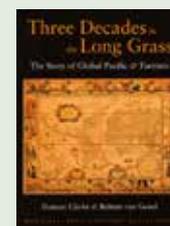
**Corporate Scramble & Western Africa's Future**  
Great Power Strategy: Competition  
Corporate/State Companies: Challenges

### 17:30 Close of Day

#### Cocktail Reception:

Including Book Launch:  
*"Three Decades In the Long Grass:  
The Story of Global Pacific & Partners"*,

Duncan Clarke and  
Babette van Gessel  
(Jacana Media, 2013).



Copies provided gratis to attendees

Tuesday 15<sup>th</sup> April 2014

08:00 **Registration & Coffee**

09:00 **Chairman's Opening Remarks** Dr Duncan Clarke, Chairman of the Board, Global Pacific & Partners

**Government Welcome Address** Immanuel Mulunga, Petroleum Commissioner, Ministry of Mines & Energy, Namibia

09:30 **LEADING COMPANIES IN WESTERN AFRICA**

SESSION 1



**NOBLE ENERGY: FUTURE DEVELOPMENTS & PRODUCTION OUTLOOK OFFSHORE EQUATORIAL GUINEA & CAMEROON**  
*Ian Gordon, Director, Global New Ventures, Noble Energy, Houston*



**CHARIOT: FUTURE PROSPECTS FOR NAMIBIAN HYDROCARBONS**  
*Larry Bottomley, Chief Executive Officer, Chariot Oil & Gas, London*



**SONAGAS: GAS-LNG POTENTIAL**  
*Serapio Sima Ntutumu, Deputy-Director General, Sonagas G.E.*



**HRT: NAMIBIAN ASSETS AND FUTURE ATLANTIC MARGIN POSITIONING**  
*Nilo Chagas de Azambuja Filho, Chief Executive Officer, HRT Oil & Gas, Rio de Janeiro*



**AFRICAN NATIONAL OIL COMPANIES**  
*Dr Duncan Clarke, Chairman, Global Pacific & Partners*

Moderator: Dr Duncan Clarke, Chairman, Global Pacific & Partners

10:50 **Morning Coffee**

11:30 **GOVERNMENTS & NATIONAL OIL COMPANIES IN WESTERN AFRICA**

SESSION 2



**NAMCOR: HYDROCARBON POTENTIAL & FUTURE OUTLOOK**  
*Obeth Mbui Kandjoze, Managing Director, NAMCOR, Windhoek*



**ANGOLA: LICENSING AND ACREAGE OPPORTUNITIES**  
*José Simão da Fonseca, Deputy General Inspector, Ministry of Petroleum, Angola*



**COTE D'IVOIRE: OFFSHORE & FRONTIER OPPORTUNITIES**  
*Daniel Gnangni, Director General, Petroci, Abidjan*



**GUINEA BISSAU: OIL EXPLORATION OPPORTUNITIES**  
*Celedonio Vieira, Director of Marketing & Business Development, Petroguin EP, Guinea-Bissau*



**WESTERN AFRICA: EMERGING TRENDS IN CONTRACTS AND FISCAL TERMS**  
*Dr Agostinho Pereira de Miranda, Chairman, Miranda, Correia, Amendoeira & Associados, Portugal*

Moderator: Babette van Gessel, Chief Executive, Global Pacific & Partners

13:10 **Luncheon**

14:10 **OIL INDUSTRY INFRASTRUCTURE, INVESTMENTS & CAPACITY IN WESTERN AFRICA**

SESSION 3



**CGG: BRINGING SEISMIC CLOSER TO GEOLOGY IN THE SOUTH ATLANTIC**  
*Steve Toothill, Vice President New Ventures & Chief Geologist, CGG, UK*



**SAOGA: DEVELOPING A REGIONAL RESOURCES HUB**  
*Ebrahim Takolia, Chief Executive Officer, South African Oil & Gas Alliance, Cape Town*



**ANGOLA LEGAL CIRCLE: CONTRACT CONDITIONS FOR LICENSING & PRE-SALT E&P IN ANGOLA**  
*Helena Prata Ferreira, Partner, Angola Legal Partner, Luanda*



**GOGSPA: DEVELOPING GHANA'S OIL & GAS SECTOR**  
*Kamil Mohammed, President, Ghana Oil & Gas Service Providers Association, Accra*

Moderator: Immanuel Mulunga, Petroleum Commissioner, Ministry of Mines & Energy, Namibia

15:50 **Afternoon Break & Networking**

16:20 **INDEPENDENT PLAYERS IN WESTERN AFRICA**

SESSION 4



**FORTESA: WEST AFRICA GAS PORTFOLIO & FUTURE POTENTIAL**  
*Rogers Beall, Executive Chairman, Africa Fortesa Corp, Houston*



**INSTINCT ENERGY: UNCONVENTIONAL GAS DEVELOPMENTS IN WESTERN AFRICA**  
*Ian Tchacos, Executive Chairman, Instinct Energy, Australia*



**SOGENAL: NIGERIAN OIL & GAS LANDSCAPE AND INDEPENDENT JOINT VENTURES**  
*Otunba Funso Lawal, Chairman, Sogenal Oil & Gas and Vice Chairman, Petroleum Club, Lagos*

Moderator: David Lloyd, Managing Director, Preng & Associates, London

17:20 **Close of Day**

17:20 **PetroAfricanus Cocktail Reception** Cocktail Reception Sponsor

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COCKTAIL CLUB

**Salama Fikira**

19:00 **56<sup>th</sup> PetroAfricanus Dinner** Patron 2014 Dinner Sponsor

*PetroAfricanus*  
DINNER

 **PRENG & ASSOCIATES**  
The Global Energy Search Specialists

 **noble energy**

**Wednesday 16<sup>th</sup> April 2014**

08:00 **Morning Coffee**

09:00 **Chairman's Remarks**

**09:10 STATE OIL & GAS ENTITIES IN WESTERN AFRICA** SESSION 5



**PASA: UPDATE ON EXPLORATION & RISK SHARING OPPORTUNITIES OFF SOUTH AFRICA'S WEST COAST**  
*Dave van der Spuy, Manager, Resource Evaluation, Petroleum Agency SA, Cape Town*



**ONHYM: MOROCCO'S SEDIMENTARY BASINS & PROSPECTIVITY**  
*Haddou Jabour, Promotion & Partnership Manager, ONHYM, Rabat*



**AGC: HYDROCARBON RESERVOIRS OFFSHORE SENEGAL-GUINEA BISSAU JOINT ZONE**  
*Julio Mamadu Balde, Secretary General, Agence de Gestion et de Cooperation entre le Senegal et la Guinea Bissau, Dakar*



**SÃO TOMÉ & PRINCIPE: OFFSHORE POTENTIAL & JOINT DEVELOPMENT ZONE**  
*Fernando Silva de Freitas Maquengo, Minister of Infrastructure, Natural Resource and Environment of São Tomé & Príncipe*



**LICENSING STRATEGIES IN WESTERN AFRICA**  
*Babette van Gessel, Chief Executive, Global Pacific & Partners*

Moderator: Ian Gordon, Director, Global New Ventures, Noble Energy, Houston

11:30 **Morning Break**

**11:50 CORPORATE STRATEGIES IN WESTERN AFRICA** SESSION 6



**PGS: PROSPECTIVITY OFFSHORE NAMIBIA & THE ANGOLAN NAMIBE BASIN**  
*Patrick Coole, Geoscientist, Petroleum Geo-Services PGS, London*



**PANCONTINENTAL: EXPLORING FOR OIL OFFSHORE NAMIBIA**  
*Barry Rushworth, Chief Executive & Director, Pancontinental Oil & Gas NL*



**PANORO: PORTFOLIO & STRATEGIES IN WEST AFRICA**  
*Nishant Dighe, Chief Operating Officer, Panoro Energy, London*



**AZONTO: COTE D'IVOIRE & GHANA IN PORTFOLIO**  
*Rob Shepherd, Chief Executive Officer, Azonto Petroleum Ltd, Perth*



**SERICA ENERGY: EMERGING NEW PLAYS & DEVELOPMENTS**  
*Mitch Flegg, Chief Operating Officer, Serica Energy, London*

Moderator: Obeth Mbui Kandjoze, Managing Director, Namcor, Windhoek

13:10 **Close of Conference: Traditional BBQ/Braai**

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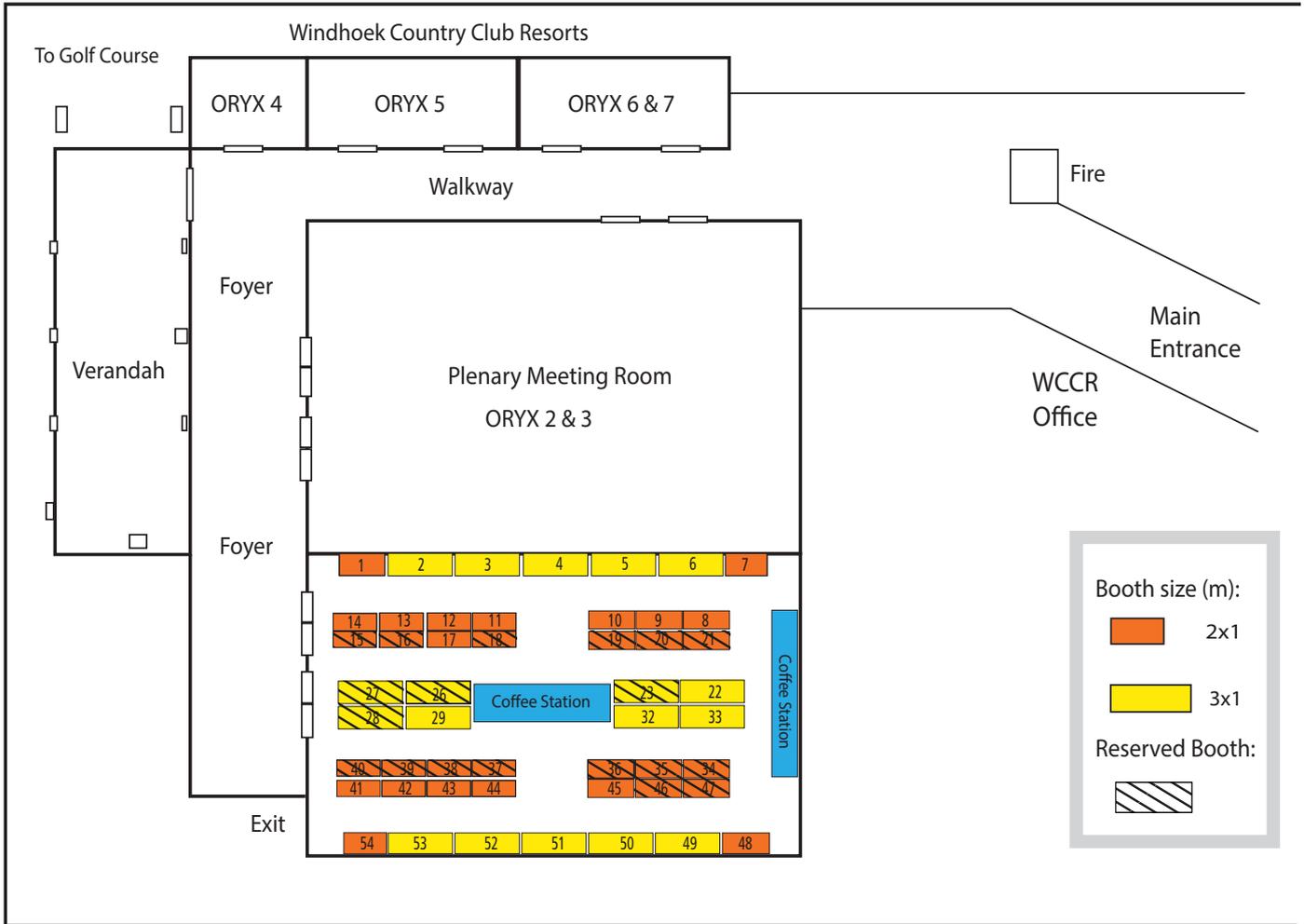


Patron 2014



The PetroAfricanus Club is Africa's oldest established network in exploration for senior corporate/state oil and gas executives, founded in 2004, and with a suite of annual Club dinners and receptions held in London and Africa-wide (in over a dozen countries to date), with Guest Speakers and over 5,000 guests having been participants in its events held over the years in Johannesburg, Cape Town, Tunis, Kampala, Marrakech, Dakar, Dar es Salaam, Nairobi, Maputo, Antananarivo, as well as London, Geneva, Paris and Nicosia- all of which function by the private invitation of Global Pacific & Partners."Following the continued success of our "By-Invitation Only" Cocktail Receptions we are pleased host a number of oil and gas executive industry networking receptions throughout 2014.

## Exhibition Floorplan



Booth	Company	Booth	Company	Booth	Company
1		21	Manica Logistics	41	
2		22		42	
3		23	ION	43	
4		24		44	
5		25		45	
6		26	Core Laboratories	46	South African Oil & Gas Alliance
7		27	Dolphin Geophysical	47	Petroci
8		28	CGG	48	
9		29		49	
10		30		50	
11		31		51	
12		32		52	
13		33		53	
14		34	Minstry of Mines and Energy, Namibia	54	
15	Puku Limited	35	Namcor	55	
16	Sonagas GE**	36	PASA**	56	
17		37	EMGS**	57	
18	PGS	38	GOGSPA	58	
19	Geoguide Consultants	39	MGGS**	59	
20	ONHYM	40	Supernova Energy	60	

# Registration Form

TO REGISTER COMPLETE AND FAX TO: + 31 70 324 1741 or

Register and pay online at: [www.globalpacificpartners.com](http://www.globalpacificpartners.com)

Conference Fee Includes access to Presentations via our website, Refreshments, Luncheons, and Networking Receptions per Event. Registration Fees do not include Travel & Accommodation.

Package Options	Euros	Tick
10 <sup>th</sup> Western Africa: Strategy Briefing	£ 1495.00	
20 <sup>th</sup> Western Africa Oil, Gas & Energy Conference	£ 1495.00	
<b>Combined Events</b>		
Delegate Fee For Both Events	£ 2295.00	
<b>Group Bookings</b>		
10% Discount for the 2 <sup>nd</sup> Delegate   15% Discount for the 3 <sup>rd</sup> and 4 <sup>th</sup> Delegates *		

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Hotel Booking Form	
Please Send Sponsor Options	
Please Send Exhibition Options	
Visa Letter Requested	

I accept responsibility for Registration Fees payable on receipt of invoice and for any Cancellation Fees incurred by myself or my Company. An invoice will be sent on receipt of registration

Signature..... Date.....

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Press must be accredited PRIOR TO EVENT & will not be allowed entry on site without Pre-Registration

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**Visas** | Please contact your nearest Embassy for a VISA, as these are issued at discretion of the relevant Authorities. Health certificates may be required prior to entry including Yellow Fever Certificate - please check with your nearest Embassy or Travel Agent. Please allow for 3-6 weeks for Visas. A letter for Visa purposes will be issued by Global Pacific & Partners only on completed registration form, and receipt of payment for the event. For Visa letters please contact [judith@lopac-partners.com](mailto:judith@lopac-partners.com).

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**VENUE**

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Windhoek, Namibia,  
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[www.windhoekcountryclub.co.za](http://www.windhoekcountryclub.co.za)

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